Title: NEW ADB BUSINESS OPPORTUNITIES,

PROPOSED REGIONAL TECHNICAL

ASSISTANCE PROJECTS

MAY 2006

Subject Country(ies) Asia/ADB

Post of Origin Asian Development Bank (ADB)

Series International Market Insights (IMI)

Date of Report (YYMMDD) 060427

Deletion Date (YYMMDD) 060726

Author Kathleen dela Merced

Approving Officer Frank Foster

Officer's Title Senior Commercial Officer

No. of Pages 5

INTERNATIONAL COPYRIGHT, U.S. & FOREIGN COMMERCIAL SERVICE AND U.S. DEPARTMENT OF STATE, 2006. ALL RIGHTS RESERVED OUTSIDE OF THE UNITED STATES.

This report alerts U.S. firms to **US\$ 10.674 million** in new, potential procurement of consulting services under the Asian Development Bank's (ADB) technical assistance (TA) grant programs. Opportunities are reported for various ADB developing member countries in Asia and the Pacific. From January to September 2005, U.S. firms, including many small consulting firms, succeeded in winning US\$35.135 million ADB-funded national technical assistance contracts out of a total ADB-financed consulting budget of US\$302.867 million.

The ADB selects a consultant for a TA grant based on its prior Expression of Interest (EOI). An EOI can be transmitted on-line through the ADB's website (www.adb.org); afterward it will be acknowledged automatically. Firms may opt to send a hardcopy follow-up EOI addressed to Mr. Robert S. Robertson, Director, Consulting Services Division, with a copy to the ADB Project Officer. The EOI should relate a firm's experience and expertise to the ADB project. It is important for a U.S. firm to emphasize similar project experience in the country or in a similar geographic area rather than present a general profile of its consulting activities. A separate EOI should be submitted for each project. The project name indicated in the EOI should exactly match that listed in the ADB Business Opportunities publication to avoid confusion.

To be considered for employment, consulting firms must register on the ADB's DACON (Data on Consulting Firms) system or, for individual consultants, on the DICON (Data on Individual Consultants) system; otherwise, their EOIs will not be accepted. DACON and DICON registration can be done on-line at www.adb.org/consulting.

ADB's DACON (http://www.adb.org/Consulting/dacon.asp) is a database of firms and other organizations from the ADB's member countries that are qualified to provide consulting services for ADB projects. The DACON contains information on the experience and capacity of the firms and organizations. ADB requires firms or organizations to register on the DACON so that the ADB can consider them for short-listing for a technical assistance project. The term "firm or organization" covers all sources of consultants, such as consulting firms, government agencies, public sector organizations, national and international institutions and non-government organizations.

The DICON (http://www.adb.org/Consulting/dicon.asp) system contains the names of persons who are citizens of ADB's member countries; are at the forefront of their respective fields; and may be practicing consultants or employees whose organizations are prepared to release them for short periods to serve ADB; or retired persons with special experience who are still active.

Firms may also send a notification copy of their EOIs to the U.S. mailing address for the U.S. Commercial Service Liaison Office to the ADB, Attention: Frank Foster, Senior Commercial Officer, PSC 500 Box 33, FPO AP 96515-1000, or to the same office at its international mailing address: 25th Floor Ayala Life-FGU Center, 6811 Ayala Avenue, Makati City, Metro Manila, Philippines 1226; Phone: (63-2) 887-1345; Fax: (63-2) 887-1164; E-mail: mail.doc.gov. Information about these projects are likewise available on our website at http://www.buyusa.gov/adb. This office works closely with the Office of the U.S. Executive Director to the ADB to increase American awareness of, and participation in, the ADB's activities.

The projects listed in this report are now being actively processed by the ADB. For more information on these projects, the name of the ADB project officer is indicated in the project brief. The U.S Commercial Service Liaison Office is ready to provide assistance to U.S. firms upon request.

The following technical assistance projects are reprinted with permission from the Asian Development Bank, from the ADB Website (http://www.adb.org) and appeared for the first time in April 2006. For more information on development in Asia and the Pacific, see http://www.adb.org>.

REGIONAL TECHNICAL ASSISTANCE PROJECT MAY 2006

A. Project Name : Orientation Program for Officials of ADB's Developing

Member Countries under RETA

Project No. : REG 39324-01

Executing Agency: Asian Development Bank

TA Amount : US\$ 780,000.00

Activity Type : Training

Objectives and Scope:

The goal and purpose of the Program is to strengthen the capability of developing member country governments to enhance the development impact of ADB's interventions, and to familiarize the staff of key agencies in the DMCs with ADB policies, project management skills, programming skills and changing role of ADB.

Consulting Services: Consulting services not required.

Project Processing Stage: Staff Review Committee (SRC) Meeting: December 2006.

Recruitment of Consultants: Requirements for consulting services not required.

Project Officer : Sally Pedersen (632-4439)

Human Resources Division Tel.: (63-2) 632-4439 Email: spedersen@adb.org

B. Project Name : GMS Northern Power Transmission

Project No. : REG 38628-01 Executing Agency : Electricite du Laos TA Amount : US\$ 800,000.00

Activity Type : Others

Objectives and Scope:

The technical assistance's (TA) purpose is to undertake a project design and feasibility study that sets out an economic, financial, technically feasible, socially and environmentally acceptable project. Key activities to be undertaken under the TA cover four major areas (i) technical project design, (ii) economic and financial evaluations, (iii) Electricite du Laos (EdL's) financial management capacity, and (iv) compliance with ADB's safeguard policies.

Consulting Services: Key activities to be undertaken under the TA cover four major areas: (i) technical project design, (ii) economic and financial evaluations, (iii) EdL's financial management capacity, and (iv) compliance with ADB's safeguard policies.

Project Processing Stage: Fact-finding Mission Completed: 31 March 2006.

Recruitment of Consultants: To be determined.

Project Officer: Takaaki Kawano

Infrastructure Division Mekong Department Tel.: (63-2) 632-6494 Email: <u>tkawano@adb.org</u>

C. Project Name : Fighting HIV/AIDS in Asia and the Pacific

Project No. : REG 40104-01

Executing Agency: Asian Development Bank

TA Amount : US\$ 8,694,000.00

Activity Type : Others

Objectives and Scope:

The impact of the proposed regional technical assistance (TA) will help developing member countries (DMCs) achieve the Millennium Development Goal 6 (MDG6), target 7: to have halted and begun to reverse the spread of HIV/AIDS in Asia and the Pacific by 2015. Its outcome will be to develop ADB's knowledge base, capacity and practices for a more systematic and effective response to the AIDS epidemic in its core business areas.

Consulting Services: Consulting Services yet to be determined.

Project Processing Stage: Staff Review Committee (SRC) Meeting: April 2006.

Recruitment of Consultants: Recruitment of consultants is expected to take place upon approval.

Project Officer: Jacques Jeugmans

Gender, Social Development and Civil Society Division

Tel.: (63-2) 632-6392 Email: jjeugmans@adb.org

D. Project Name : External Fora for Selected Sector and Thematic

Priorities at the Asian Development Bank

Project No. : REG 39346-01

Executing Agency: Asian Development Bank

TA Amount : US\$ 400,000.00

Activity Type : Others

Objectives and Scope:

The External Forum on Gender (EFG) is ADB's first standing advisory group on thematic priority that had played an important part in raising the profile of gender issues

and enhancing ADB's international standing and reputation. Given the success of the EFG, RSDD plans to replicate the model to other cross-cutting and thematic priorities of ADB. The replication will be on a pilot-test basis in two phases, the first during 2006, and the second during 2007-2009. The themes have been drawn from those most relevant to emerging challenges for ADB and within the construct of ADB's strategic interventions for the MTS II and the directions of the ADB's reform agenda: clean energy, environmental investment, health emergencies, knowledge management, governance initiatives, and promoting private sector participation in urban water.

Consulting Services: To be determined.

Project Processing Stage: Staff Review Committee (SRC) Meeting: April 2006.

Recruitment of Consultants: To be determined.

Project Officer : Albab Akanda

Office of the Director General

Regional and Sustainable Development Department

Tel.: (63-2) 632-6784 Email: <u>aakanda@adb.org</u>